Headquarters U. S. Air Force

Integrity - Service - Excellence

Rookie Day

Col Perry Cooper
AFMSA/SGSL

DILBERT
BOB WORKS IN PROCUREMENT
YOUR DUTIES ARE SIMPLE. PEOPLE WILL COME TO YOU AND ASK FOR THINGS.
ASSUME ALL EMPLOYEES ARE LYING, TREASURE-HUNTING THIEVES. GIVE THEM LOW-COST SUBSTITUTES AND CLAIM THE SAVINGS ON YOUR ACCOMPLISHMENTS.
I ASKED FOR A MULTIMEDIA LAPTOP PC. THIS IS A "DYMO" LABELER.
NICE TRY, PAUL, IF THAT'S YOUR REAL NAME.
SCOTTADAMS@AOL.COM
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U.S. AIR FORCE

AF Medical Logistics Facts and Figures

- **AFMS logistics personnel**
  - **Officers: 160**
  - **Enlisted (4A1s/4A2s): 1828**
- **83 stock record accounts**
- **$990M sales in FY03**
- **$850M equipment inventory/185K pieces**
- **$327M WRM inventory**
- **$4.3B medical facilities/958 buildings**

U.S. AIR FORCE

Cost Of Medical Supplies/Equipment

- **In DoD, over $3 Billion spent annually on supplies, equipment and related costs**
- **Between 55% and 75% of a typical hospital's O&M budget will be spent on supplies, equipment and services**

U.S. AIR FORCE

Getting Started in Medical Logistics

- Close knit community
  - We take care of our own
  - Your reputation gets around
- Avoid parochialism
- Focus areas
  - Work your boss' priorities
  - Customer service
  - Relationships
    - Internal (Exec Staff, Physicians, Nurses, Custodians, etc.)
    - External (CE, Contracting, Trans, etc.)

U.S. AIR FORCE

Getting Started in Medical Logistics

- Knowledge is power
  - More important than rank
- Foster an environment to welcomes new ideas
- Never be afraid to challenge a policy or procedure
- Don’t ever hesitate to call us with questions, concerns or suggestions
- Never stop learning